

Innovative Chemistry
Powerful Biologicals



TERRACONNECT™

Protect & Grow



Gaining Ground Through the Power of Biology and the Performance of Chemistry

Dec. 2018

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Chief Commercial Officer



Safe Harbor Statement

This presentation may include forward-looking statements. These statements reflect the current views of the Company's senior management with respect to future events and financial performance. These statements include forward-looking statements with respect to the Company's business and industry in general, including statements regarding potential market size of Company products, anticipated product development costs, target geographic markets, and future goals. Statements that include the words "expect," "intend," "plan," "believe," "project," "forecast," "estimate," "may," "should," "anticipate", "target", "goals" and similar statements of a future or forward-looking nature identify forward-looking statements for purposes of the federal securities laws or otherwise. Forward-looking statements address matters that involve risks and uncertainties, such as the timing of and costs associated with the launch of products, the difficulty in predicting the timing or outcome of product research and development efforts and regulatory approvals. Accordingly, there are or will be important factors that could cause the Company's actual results to differ materially from those indicated in these statements. The statements made herein speak only as of the date of this presentation.

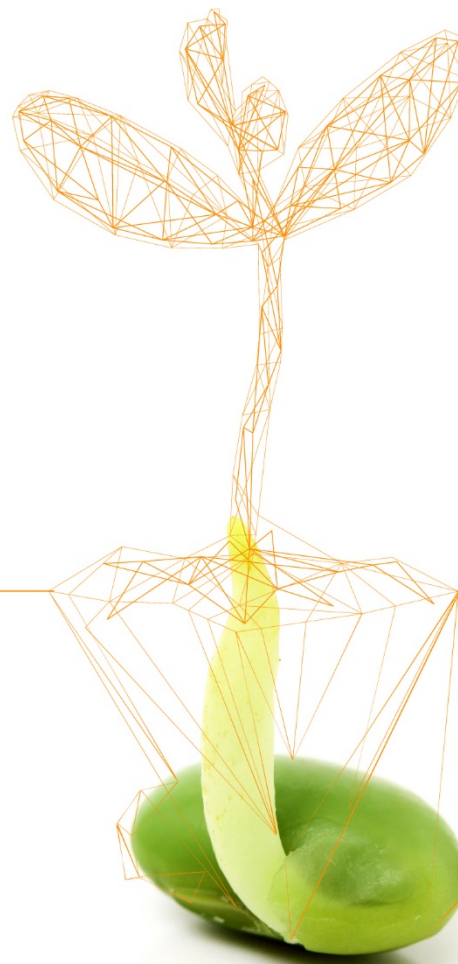


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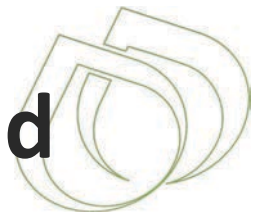
Protect & Grow



Biology and chemistry
no longer have to go it alone.



Meeting Grower and Consumer Demand



Product Performance



Regulatory Approval



Sustainable Production



Well Being



Integrated Seed & Soil Opportunities

Application Solutions

- Insects | Nematodes
- Diseases
- Plant Health
- Stress Management

Methods

- Seed Treatment
- Soil Applied
 - In Furrow | Incorporation | Drip | Chemigation



BSST

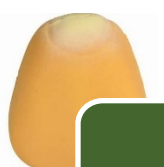


Field Studies since 2014

- 110+ nematicide studies and 40 insecticide studies
- Crops
 - Row Crops
 - Soybean, corn, cotton and wheat
 - Vegetable
 - Broccoli, carrots, cucurbits, peppers, tomatoes, sweet potatoes, onions, potatoes
 - Fruits
 - Strawberries, blueberries, citrus, banana
 - Other
 - Tobacco, and turf grass
- Pests
 - Nematodes (lesion, dagger, spiral, root knot, reniform cyst)
 - Other – corn rootworm, wireworms, white grub, pythium, rhizoctonia, seed corn maggot, etc



Positive Field Trial Results



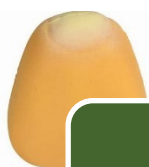
Insecticide

81%

Yield¹

96%

Damage Reduction²



Nematicide

88%

Yield¹

100%

Damage Reduction²



Nematicide

93%

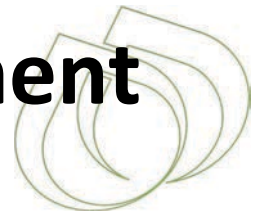
Yield¹

84%

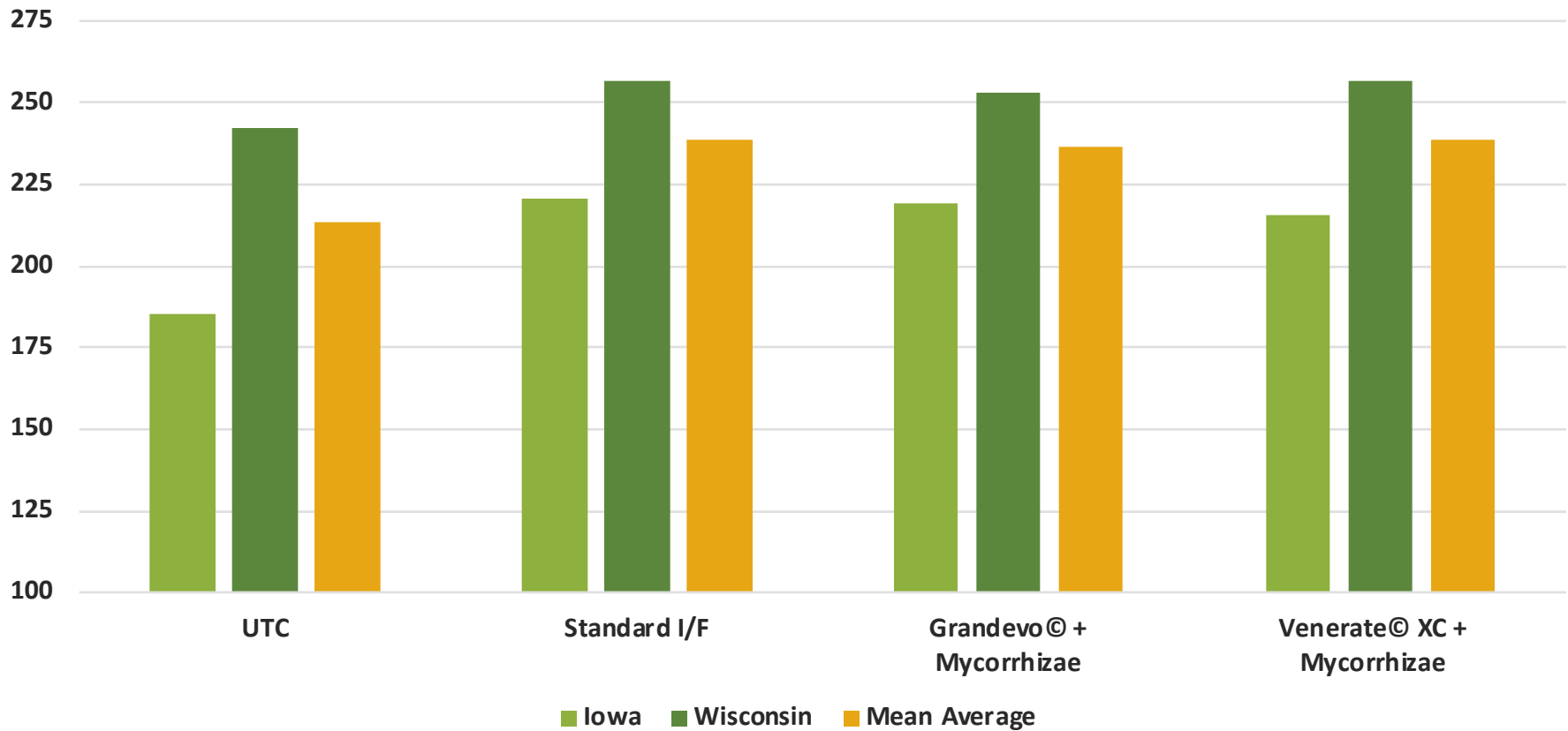
Count³

¹ positive results in yield increase ²nematode / insecticide reduction ³ positive reduction in nematode count. 2018 Marrone Bio Innovation Data

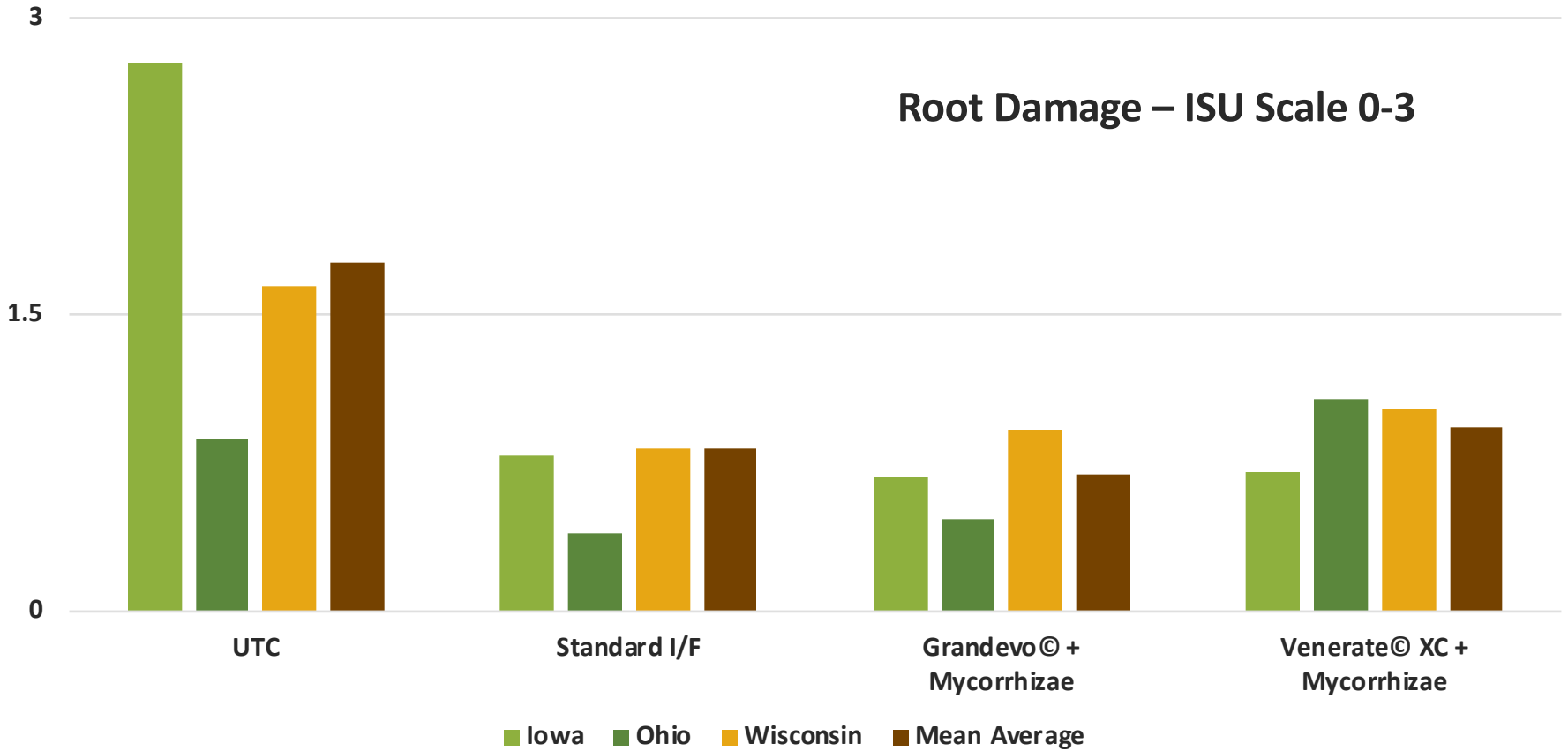
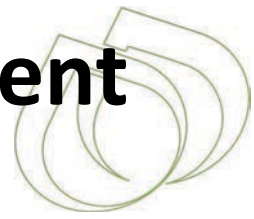
Corn Nematode Control - Seed Treatment



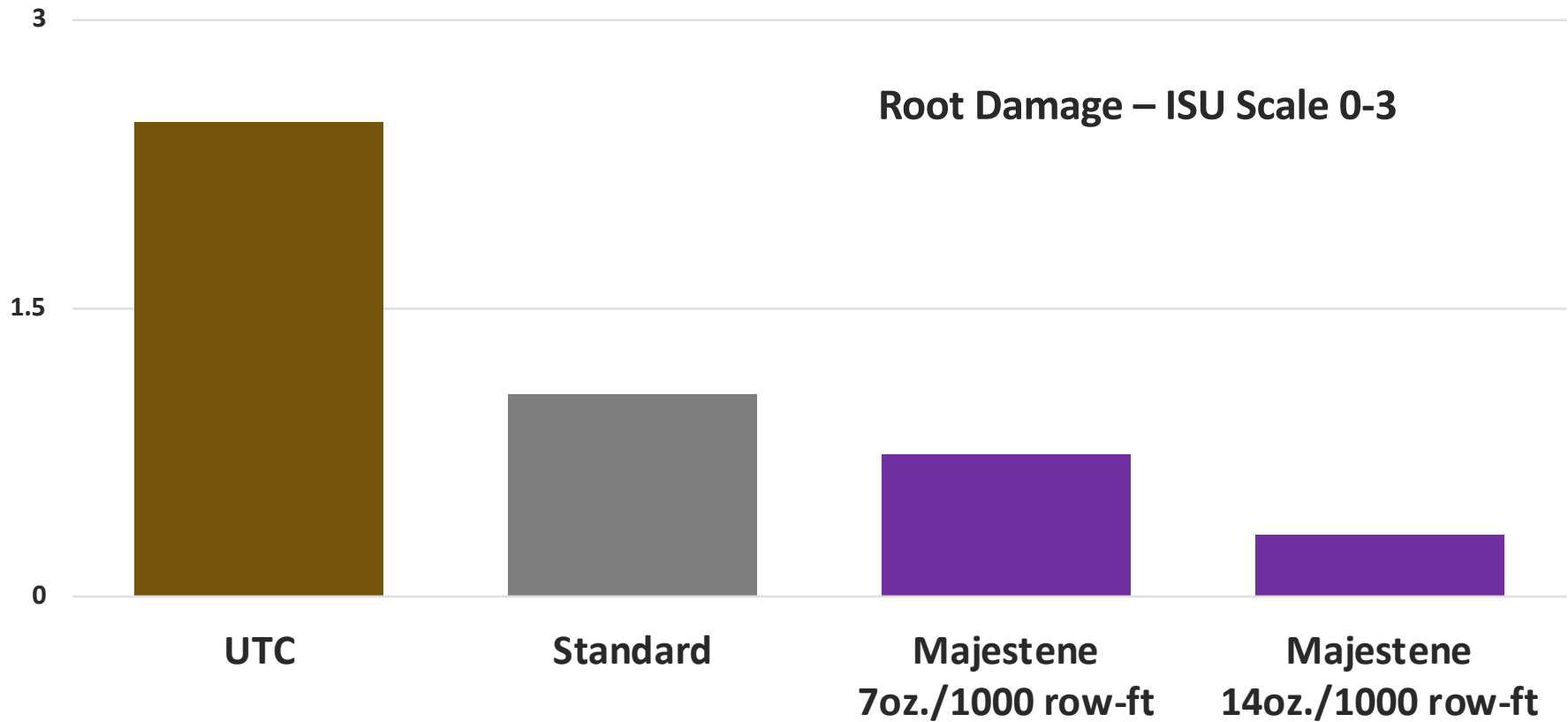
Yield Bushels per Acre



Corn Rootworm Control - Seed Treatment



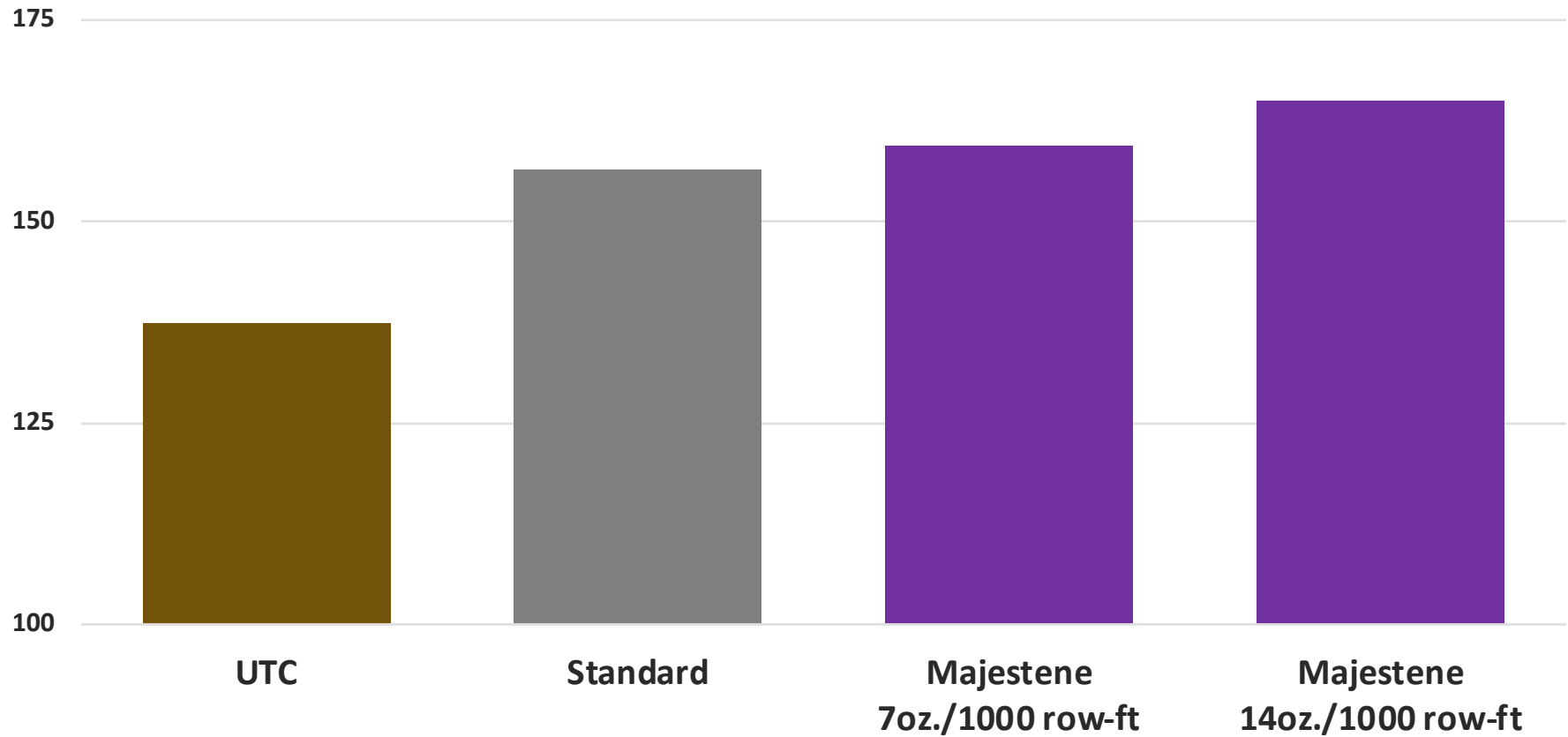
Corn Rootworm Control - In furrow



Corn Rootworm Control - In furrow



Yield (Bushels per Acre)



Plant Health - Majestene In furrow



Untreated



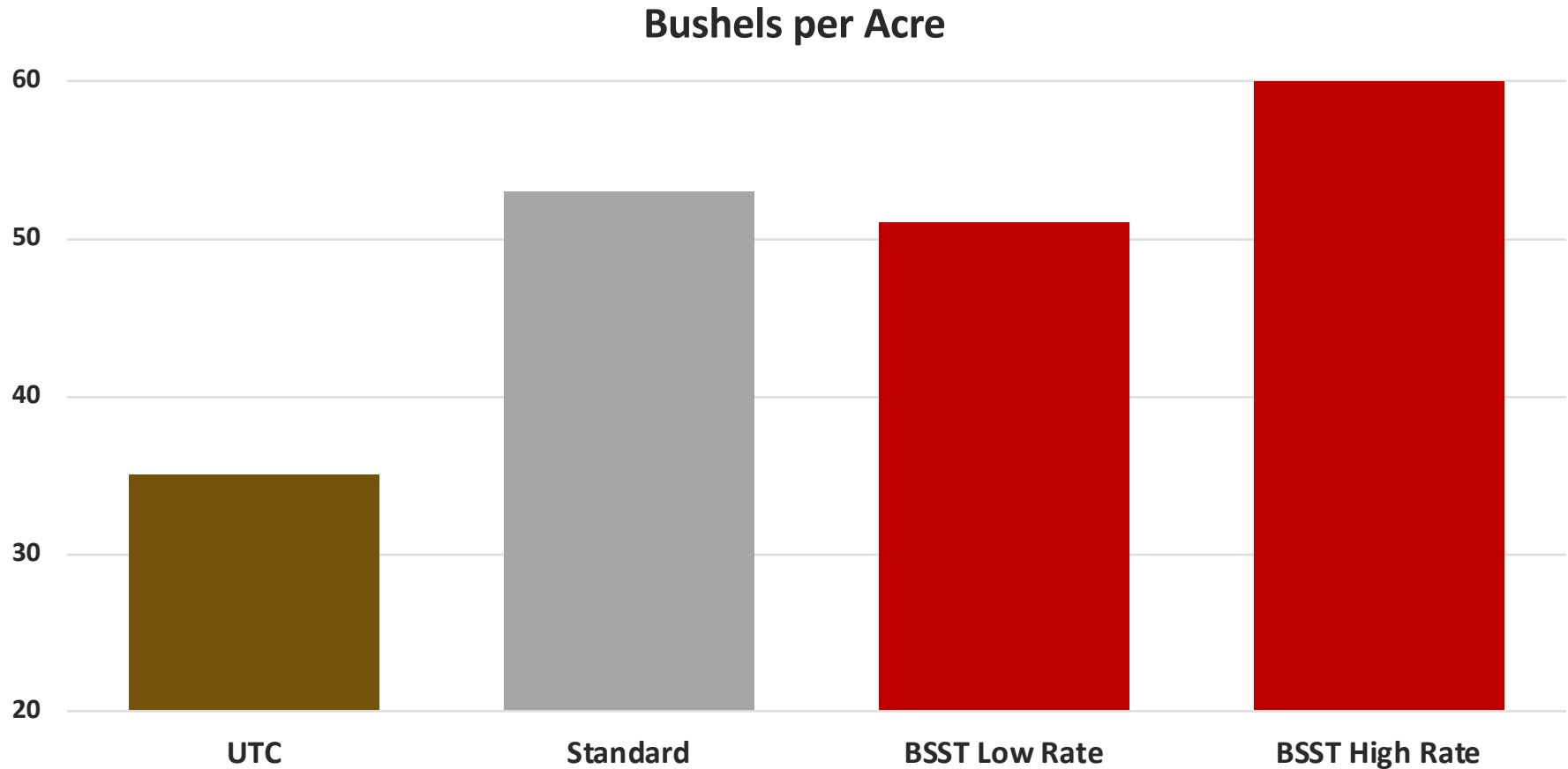
Majestene @ 14 oz./1000 row-ft. IF



Majestene @ 28 oz./1000 row-ft. IF

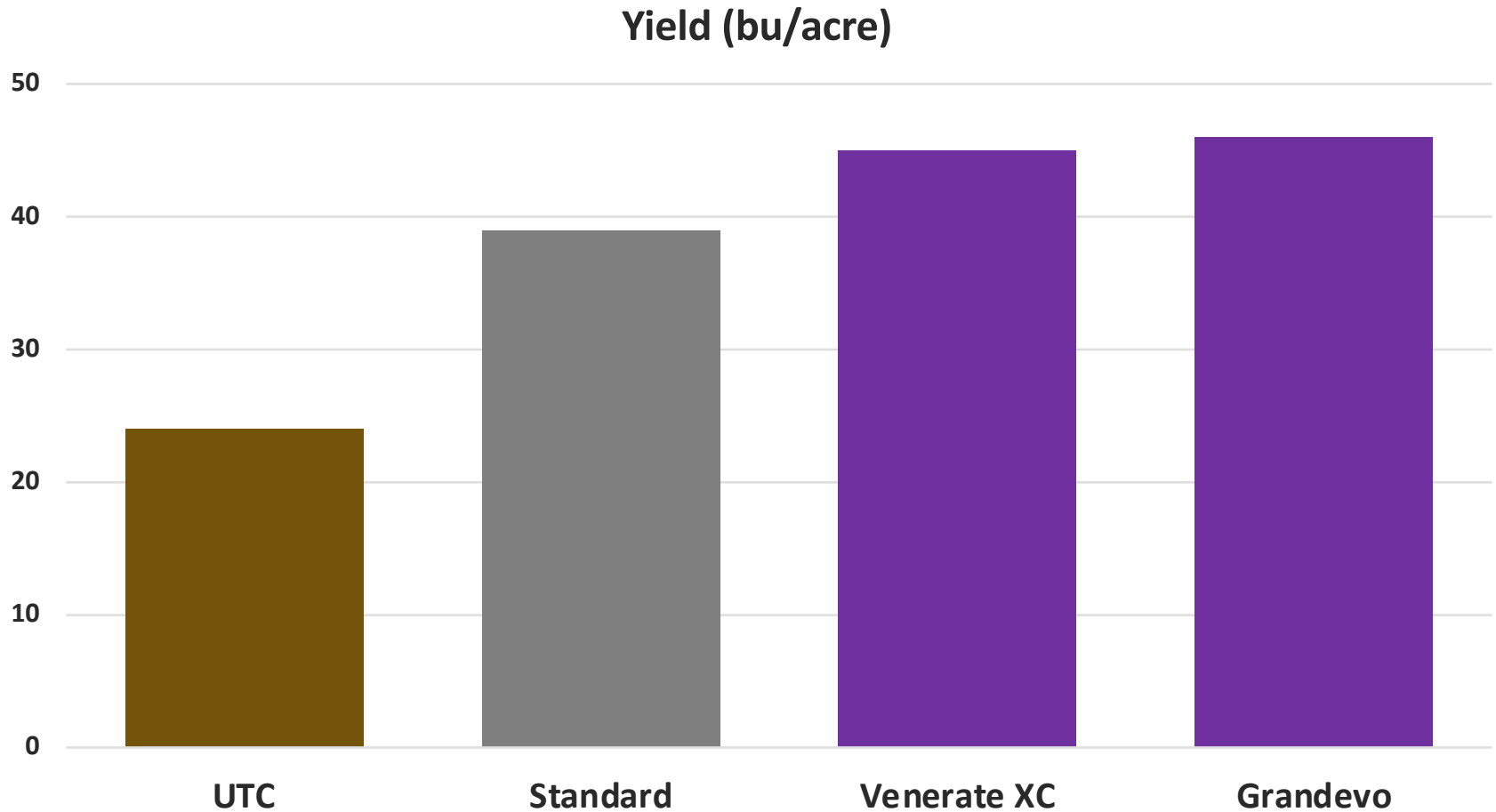
In-furrow Nematicide Trial – Lesion (*Pratylenchus*) nematodes

Seed Corn Maggot - Soybean



BSST is Grandevo + mycorrhizae + Amplitude)

Wireworm Control - Spring Wheat



Say hello to the future.



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